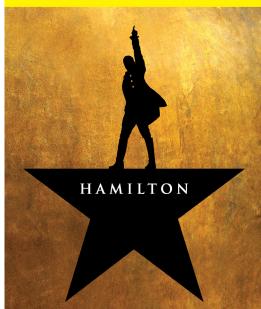


# **PLAYBILL**

RICHARD RODGERS THEATRE





# PLAYBILL

2022 Media Kit





## 2022 Editorial Profile

#### PLAYBILL Theatre

As the most-trusted magazine in the theatre industry for over 130 years, PLAYBILL's coverage and access to the most exciting events and personalities on the stage is unparalled.

Inside a PLAYBILL, theatregoers find a wealth of stories dedicated to productions around the world, as well as pieces advising theatregoers on travel, dining and nightlife. Playbill magazine features these beloved staples:

- "PROGRAM" SECTION: An essential guide to the show you are about to see, including: Who's Who bios of the actors, creative team, producers etc.; a list of the musical numbers or play scenes and acts; and other theatre particulars.
- THEATRE QUIZ: A magazine staple for decades that is a conversation generator before curtain and during intermission.
- ON THE TOWN: PLAYBILL's invaluable tool for navigating the culinary and bar scenes in and around the theatre district and city at large, this section includes "Celebrity Choice," featuring stage stars' picks for their favorite dining experiences.
- HOW MANY HAVE YOU SEEN?: The go-to listing for current productions.
- PLAYBILL INTERVIEWS: Conversations with the industry's most respected talents, stars in the making and individuals working behind the scenes.



## 2022 Editorial Profile

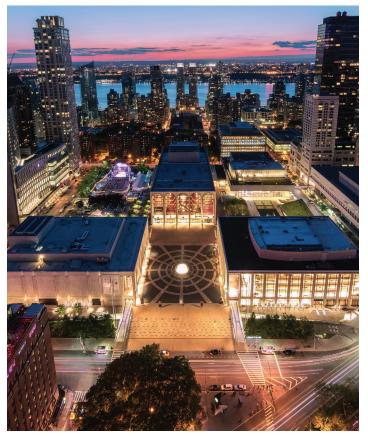


### PLAYBILL Classic Arts

PLAYBILL's Classic Arts editions present editorial content that enhances and deepens appreciation of dance and music arts experiences—from solo piano recitals to the most lavish opera productions and thrilling high-concept festivals.

By spotlighting artists and performances in compelling features, Playbill Classic Arts provides valuable context for audiences in the concert hall and is also a beautiful keepsake from a memorable evening on the town.





# 2022 National Market List



Markets	Avg. Monthly Circulation*

NEW YORK, NY	1,885,808
MIDWEST (Chicago, St. Louis, Ohio, Minneapolis, Indianapolis, Kansas City)	578,377
MID-ATLANTIC (Philadelphia, Baltimore, Washington D.C.)	154,130
WESTERN (San Francisco, Los Angeles, San Diego)	390,273
SOUTHEAST (Nashville, New Orleans)	32,330
FLORIDA (Miami, Ft. Lauderdale, West Palm Beach)	167,000
SOUTH CENTRAL (Dallas, Houston, San Antonio)	123,600
NEW ENGLAND (Boston)	47,825
TOTAL	3,379,343

\*In season distribution

# PLAYBILL®

212.557.5757

# 2022 National Broadway Market List



Markets	Avg. Monthly Circulation

NEW YORK, NY	1,368,808
MIDWEST (Chicago, St. Louis, Ohio, Minneapolis, Indianapolis, Kansas City)	534,477
MID-ATLANTIC (Philadelphia, Baltimore, Washington D.C.)	109,030
WESTERN (Los Angeles, San Francisco, San Diego)	390,273
SOUTHEAST (Nashville, New Orleans)	32,330
FLORIDA (Miami, Ft. Lauderdale, West Palm Beach)	133,000
SOUTH CENTRAL (Dallas, Houston, San Antonio)	123,600
NEW ENGLAND (Boston)	47,825
TOTAL	2,739,343

\*In season distribution

on\*

## 2022 National Classic Arts Market List



Markets Avg. M	onthly Circulation*
----------------	---------------------

NEW YORK, NY (Lincoln Center, Carnegie Hall, City Center, Metropolitan Opera)	517,000
ST. LOUIS, MO (St. Louis Symphony)	30,000
MINNEAPOLIS, MN (Minnesota Orchestra)	13,900
PHILADELPHIA, PA (The Philadelphia Orchestra)	45,100
SOUTH FLORIDA (Kravis Center, The Arsht Center)	34,000
TOTAL	640,000

\*In season distribution

## 2022 New York City Distribution

#### **NEW YORK CITY THEATRES**

#### **BROADWAY THEATRES**

Ambassador Longacre **American Airlines** Lunt-Fontanne

Lyceum Atkinson Lyric Barrymore Majestic Beaumont Marquis Belasco Minskoff Booth Music Box Broadhurst Nederlander Broadway New Amsterdam Circle in the Square

O'Neill Cort Friedman Rodgers Schoenfeld Gershwin Shubert Golden Simon Hayes Sondheim Hirschfeld St. James Hudson Studio 54 **Imperial** Wilson Jacobs

Winter Garden Kerr

#### **OFF-BROADWAY** THEATRES (Subject to change)

Theatre for a Westside Up New World 4 New Audience Stage 42 Theatre Row 2 Daryl Roth A.R.T

Theatre at St. Clement's

Signature/Griffin Atlantic

Cherry Lane

The Public Theatre

Manhattan Theatre Club

Second Stage

Lincoln Center Theatre

#### NEW YORK CITY CLASSIC ARTS

#### LINCOLN CENTER

Metropolitan Opera House Alice Tully Hall David Geffen Hall David H. Koch Theater

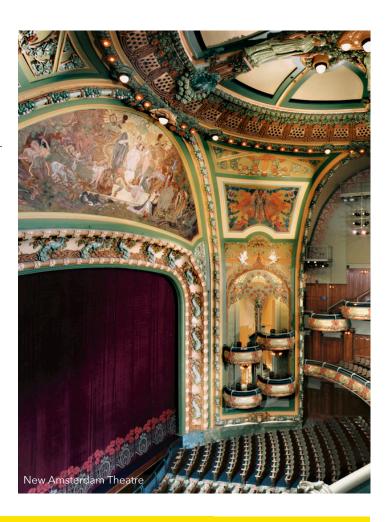
#### **CARNEGIE HALL**

Stern Auditorium Weill Recital Hall Zankel Hall

#### TIME WARNER BUILDING

Rose Theater Allen Room

#### **NEW YORK CITY CENTER**



## 2022 National Distribution

#### **NEW YORK CITY Market**

See page 7, New York City Distribution

#### **NEW ENGLAND Market**

BOSTON: Citizens Bank Opera House (theatrical performances only), The Emerson Colonial Theatre (theatrical performances only)

#### MID-ATLANTIC Market

PHILADELPHIA: The Philadelphia Orchestra (Kimmel), Walnut Street Theatre, Kimmel Cultural Campus including Broadway Series, and Kimmel Presents (Academy of Music, Merriam Theater and Forrest Theatre)

**BALTIMORE**: Baltimore Broadway Series at the Hippodrome Performing Arts Center.

WASHINGTON D.C: Broadway at The National Theatre

#### **MIDWEST Market**

CHICAGO: CIBC Theatre, Cadillac Palace Theatre, Goodman Theatre: Albert Theatre, Owen Theatre, Broadway Playhouse, Drury Lane Theatre, Marriott Theatre, Paramount Theatre, James M. Nederlander Theatre

**CINCINNATI:** Cincinnati Broadway Series at The Aronoff Center

**COLUMBUS:** Columbus Broadway Series at The Ohio Theater and The Palace Theater

INDIANAPOLIS: Indianapolis Broadway Series at Murat Theatre and Clowes Memorial Hall

KANSAS CITY: Kansas City Broadway Series at Municipal Auditorium Music Hall

**MINNEAPOLIS:** The Minnesota Orchestra, Minneapolis Broadway Series at The State Theatre and The Orpheum Theatre

ST. LOUIS: St. Louis Symphony at Powell Hall, St. Louis Broadway Series at The Fox Theatre

#### **FLORIDA Market**

**MIAMI:** Adrienne Arsht Center for the Performing Arts (theatrical performances only)

**FORT LAUDERDALE:** Broward Center for the Performing Arts, Broadway Series

WEST PALM BEACH: Kravis Center For The Performing Arts

#### **SOUTH CENTRAL Market**

**DALLAS:** Dallas Summer Musicals at Music Hall at Fair Park

**HOUSTON:** Houston Broadway Series at The Hobby Center for the Performing Arts, Theatre Under The Stars, The Alley Theatre

**SAN ANTONIO:** San Antonio Broadway Series at The Majestic Theatre.

#### **SOUTHEAST Market**

NASHVILLE: Nashville Children's Theatre NEW ORLEANS: The Saenger Theatre

#### WESTERN MARKET

LOS ANGELES: Hollywood Pantages Theatre, Geffen Playhouse, Dolby Theatre

SAN DIEGO: Broadway San Diego Series at Civic Theatre

**SAN FRANCISCO:** Curran Theatre, Golden Gate Theatre, Orpheum Theatre

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# The Demographics of the Broadway Audience 2018-19

Residence	
New York DMA	35.0%
Tourists	65.0%
New York City Residents	19.9%
Manhattan	11.0%
Other Boroughs	8.5%
New York City Suburbs	15.5%
Long Island	5.7%
Westchester/Rockland	3.0%
Northern New Jersey	6.8%
Domestic U.S.	
Other New York State	2.2%
Other New Jersey	3.3%
Pennsylvania	3.7%
Connecticut	2.5%
California	5.6%
Massachusetts	2.2%
International	18.9%
Frequency of Attendance	
Average Per Year	4
1 Show	38.6%
2-4 Shows	38.6%
5-9 Shows	13.4%
10-14 Shows	4.7%
15-24 Shows	2.2%
25+ Shows	2.5%
Avg. Reported Ticket Price	\$145.60

Gender*	
Female	68.3%
Male	31.2%
Age	
Average	42.3
Under 18 years	12.9%
18-34 years	28.9%
25-49 years	37.5%
50-64 years	23.6%
65+ years	15.6%
Annual Household Income	
Average	\$261,200
Under \$50,000	15.2%
\$50,000-\$99,000	22.2%
\$100,000-149,999	18.7%
\$150,000+	44.1%
Education	
Post Graduate Degree	46.9%
Completed College+	81.4%

Source: The Demographics of the Broadway Audience 2018-2019.
Survey conducted by The Broadway League

\* 5% did not identify gender.



## Current Advertisers

#### **AUTOMOTIVE**

**BMW** Cadillac Lexus Lincoln

Mercedes-Benz

Nissan Subaru Toyota

#### **ENTERTAINMENT**

20th TV

Amazon Studios

AMC

Apple TV+

Bleecker Street Films

**CBS Films** 

Concord Theatricals

Direct TV Disney+

Disney Entertainment

Fox 5 NY FX **HBO** Hulu Kino Lorber

Lifetime Lionsgate

Live Nation Marquee TV Nat Geo Channel

**NBC** Universal Netflix

Paramount Home Entertainment

**Paramount Pictures** 

PBS

Peacock Showtime Sony Music

Sony Pictures Television

Spectrum StubHub

Synergy/ABC Entertainment

The Theatre Channel

Trafalgar TruTV **United Artists** Universal Pictures Warner Bros. Studios

#### **TRAVEL**

Collette Travel **Crystal Cruises Excellence Resorts** 

Marriot

Memphis Convention Center

Mohegan Sun

Newfoundland Toursim

#### FASHION/I UXURY

Andrew Marc

Baccarat

Bucherer/Tourneau

Cartier

Citizen Watch

David Yurman

**DKNY** 

Gucci

Harry Winston

Hermes

Jaeger-LeCoultre

Michael Kors

Oska Piaget

Rolex

Swarovski

Tiffany Van Cleef & Arpels

Wempe

Zenni

#### FINANCIAL/INSURANCE

Bank of America Capital One

Chase Sapphire Preferred

Northern Trust City National Bank Ernst & Young First Republic

Geico **HSBC** 

JP Morgan Chase Mastercard

Prudential Travelers Insurance

#### GALLERIES/MUSEUMS

American Folk Art Museum

New York Historical Society The Metropolitan Museum of Art The Morgan Library & Museum Whitney Museum of American Art

#### RETAIL

Bloomingdales Brookfield Place Hudson Yards M&M's World Manhattan West Nordstrom The Hershey Store The Shops at Columbus Circle

The Shops at Grand Central

#### COSMETICS/FRAGRANCE

Chanel Beauté

Estée Lauder - Estée Lauder

Estée Lauder - MAC

Hermes - Jours de Hermes

La Prairie

LVMH - Ginvenchy

Parlux - Jenneth Cole

Parlux - Vince Camuto

#### **OTHER**

**AMDA** 

**Bond Real Estate** Cahill Gordon & Reindel

Columbia University

Compass Real Estate

Google

Harmon Karden

Lincoln Center Presents

NYU Tisch School for the Arts

Omaze

Sotheby's Real Estate

Steinway & Sons

Sub Zero

The New York Yankees

The Richard Tucker Foundation

#### **HEALTH/WELLNESS**

Gilead

Hosptital for Special Surgery

John Muir Health

Rothman Orthopaedic Institute The Hospital for Special Surgery

Visiting Nurse Service NY

Weill Cornell

#### **PUBLISHING**

Simon & Schuster Hachette Book Group

Harper Collins

Oxford University Press

Putnam Publishing

Random House

Scholastic

#### FOOD/BEVERAGE

Anheisser Busch - Stella Artois

Boars Head

Jose Cuervo Ketel One

Nespresso

**Postmates** 

#### MUSIC/AUDIO

Audible

Disney Records Luminary Audible S-Curve Records

Universal Music

\*2018 to current issue. Note: Playbill did not publish March, 2020-August, 2021.

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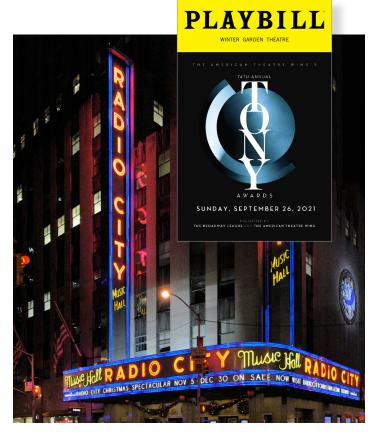
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# 2022 TONY® Awards Playbill



In June 2022, theatre lovers across the globe will gather to celebrate the 2021-22 Broadway season at the 75th Annual TONY® Awards broadcast live from New York City's legendary Radio City Music Hall.

As the exclusive and trusted magazine of the theatre community, PLAYBILL's coverage of Broadway is unparalleled. For the past 137 years, PLAYBILL has served as the magazine of record for the theatre community and has served as the preeminent destination for all things related to live performance. With both print and extensive digital capabilities, PLAYBILL engages theatregoers in-venue, online and across all social media platforms, in partnership with Broadway.



Total Circulation for the issue 10,000 2022 Net Advertising Rates to be announced.

Space Commitment Due: 5/2/2022 Materials Due: 5/9/2022



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# 30 Days of Pride

PLAYBILL, through an array of multi-media coverage, will showcase a philosophy of equality and freedom with an in-depth look at our wonderful community of artists, innovators and theatre lovers onstage, behind the scenes, and in the audience. Content will feature not only people in and around Broadway, but will also reference Pride Month in cities such as San Francisco, Los Angeles, Miami, Orlando, Chicago, Houston and more.

Whether brand specific or a corporate "good citizenship" message, opportunities for Pride Month include print and digital advertising, native content and sponsorship.

The PRIDE 2022 section of PLAYBILL Digital properties will aggregate original, unique and exclusive editorial, photographic, and video content. In addition to standard ad units and rising stars rich media, the PLAYBILL editors will create or repurpose content regarding your brand or company's support, involvement and philosophy in support of the rights of the LGBTQ community.

Omni-channel offerings include:

- The New York Theatre edition of PLAYBILL (circulation 1.4 million)
- PLAYBILL's Digital Network and Social Media (reaching an additional 3 million+ Broadway fans and entertainment influencers)
- A special PRIDE daily email story will go out to PLAYBILL Club's nearly 475,000+ opt-in subscribers

PRIDE returns June 1, 2022, celebrating LGBTQ Pride and the theatre's diverse community of thinkers, doers and believers.

Within the pages of PLAYBILL, partners can show their support of the PRIDE movement with targeted or custom messages. Advertisers may indicate their brand or company is a "PROUD PLAYBILL PRIDE PARTNER" within the body copy or tag line.



#### Net 2022 Rates

To be announced.

#### Bonus/Added Value

Each ad page and/or \$50,000 net digital spend advertiser will receive a bonus P4CB in the June 2022 Tony Awards® PLAYBILL issue (Circ. 10,000)



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## **PLAYBILLder**

PLAYBILLder is our exclusive, web-based custom publishing division of the PLAYBILL brand. PLAYBILLder provides schools, smaller local theatres, and even theatre-loving individuals the opportunity to publish their own edition of the magazine.

PLAYBIL

Advertisers have the opportunity to target teens, tweens, parents, and educators, both from our more than 70,000 registered users representing more than 2,000 schools and theatre groups nationwide and the countless audience members they welcome in to their auditoriums.



Our parents love our new PLAYBILLs so much! So now we have volunteers who are helping design the program and even going out into the community to sell ads! We now feel like a legitimate drama department!

PLAYBILL

Sandra Serling, Theatre Director The Shool of Performing Arts, Naperville, IL



## PLAYBILL Social Media Statistics

PLAYBILL Social Media gives theatre fans and industry members unparalleled access to "all thing Broadway." With nearly 1.5 million followers across all platforms, PLAYBILL leverages Facebook, Twitter, Instagram, TikTok, and more to provide exclusive behind-the-scenes moments.

PLAYBILL social media has broadcast live from the red carpet at Broadway opening nights, has captured the enthusiastic reactions of winners like Lin-Manuel Miranda immediately after receiving the Tony Award®, and has taken our followers behind the scenes during the creation of Broadway shows.



764k Followers



460k Followers



415k Followers



169k Followers



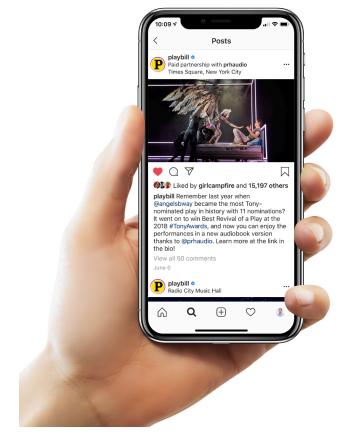
85k Followers



61k Followers



20k Followers



## 2022 Space & Material Closing Dates

ISSUE	SPACE CLOSING	MATERIALS DEADLINE
January	Monday, November 29, 2021	Friday, December 3, 2021
February	Thursday, December 30, 2021	Tuesday, January 4, 2022
March	Tuesday, February 1, 2022	Friday, February 4, 2022
April	Tuesday, March 1, 2022	Friday, March 4, 2022
May	Friday April 1, 2022	Tuesday, April 5, 2022
June	Friday, April 29, 2022	Thursday, May 5, 2022
July	Wednesday, June 1, 2022	Monday, June 6, 2022
August	Thursday, June 30, 2022	Wednesday, July 6, 2022
September	Monday, August 1, 2022	Thursday, August 4, 2022
October	Thursday, August 25, 2022	Wednesday, August 30, 2022
November	Friday, September 30, 2022	Tuesday, October 4, 2022
December	Tuesday, Novermber 1, 2022	Friday, November 4, 2022

- Non-cancelable insertion orders for <u>Premium Positions</u> are due the first of the month, 3 months preceding the month of issue. Example: Premium position space close for May issue is February 1.
- All digital files should be sent via email to the appropriate production manager listed below. Ads running in two venues per region require one file and two proofs. If more than two venues, four proofs are required. National buys require six proofs. All proofs should be shipped to PLAYBILL, NYC, attn: Production Department.

#### PRODUCTION CONTACTS:

## ALEX NEAR (anear@playbill.com) 646-751-4120

- National Ads
- Broadway New York
- Broadway Chicago
- Broadway Cincinnati
- Broadway Columbus
- Broadway Indianapolis
- Broadway Kansas
- Broadway Minneaoplis
- Broadway St. Louis
- Broadway Texas
- Broadway Florida
- Broadway New Orleans

## JENNA PERRINO (jperrino@playbill.com) 718-606-3256

- Classic Arts New York
- Classic Arts Texas
- Classic Arts Florida
- Classic Arts Philadelphia
- Classic Arts St. Louis
- Classic Arts Minnesota
- Broadway New York Showbill (Lyric) / Subscription
- Broadway Boston
- Broadway California & Curran Wrap
- Broadway Philadelphia
- Broadway Baltimore
- Broadway Washington D.C.

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## 2022 Mechanical Requirements

#### PLAYBILL DIGEST FORMAT Mechanical Requirements

 Full Page
 5.375" x 8.5"
 LIVE AREA & AD SIZE NONBLEED
 AD SIZE WITH BLEED

 Full Page Spread
 5.375" x 8.5" (Gutter safety .25")
 4.625" x 7.75"
 5.625" x 8.75"

 Full Page Spread
 10.75" x 8.5" (Gutter safety .25")
 10.25" x 7.75"
 11.00" x 8.75"

Half Page Vertical $2.25" \times 7.75"$ Half Page Horizontal $4.625" \times 3.75"$ Quarter Page Vertical $2.25" \times 3.75"$ 

Half Page "ABC Topper" 4.875" x 3.8125" Available Broadway only (nonbleed)

- BLEED ON FULL SIZE PAGES ONLY: Add .125", extended past final trim marks, indicated above
- Copy Safety: .375" from trim on all edges
- All crop/bleed marks and color bars should be offset from the live/bleed area of the file.

#### **DIGITAL FILES**

DELIVER VIA: Email or OneDrive Link. Receive link from Sales/Production. Follow link instructions to upload files.

• Please email appropriate production manager listed below with file name when posted/uploaded

PDF: Hi-Res, press ready files. Composite CMYK or Grayscale. PDF/X-1A compliant. TIFF: Must be flattened and final. No layers. Hi-res binary data. No compression.

JPEG: CMYK or Grayscale. High Quality Baseline Standard.

PROOFS: • All files should be supplied with an approved color proof at 175 line screen.

• 2 proofs per region. 5 Proofs for NATIONAL ADS.

• All files without a color proof will run to standard ink densities.

Material Shipping Address: PLAYBILL

729 Seventh Avenue, 4th floor

New York, NY 10019

Attn: Production Dept. (indicate contact person per below)

#### PRODUCTION CONTACTS:

## ALEX NEAR (anear@playbill.com) 646-751-4120

- National Ads
- Broadway New York
- Broadway Chicago
- Broadway Cincinnati
- Broadway Columbus
- Broadway Indianapolis
- Broadway Kansas
- Broadway Minneaoplis
- Broadway St. Louis
- Broadway Texas
- Broadway Florida
- Broadway New Orleans

## JENNA PERRINO (jperrino@playbill.com) 718-606-3256

- Classic Arts New York
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- Broadway California & Curran Wrap
- Broadway Philadelphia
- Broadway Baltimore
- Broadway Washington D.C.

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## 2022 Large Format Mechanical Requirements

#### PLAYBILL LARGE FORMAT Mechanical Requirements

Full Page Full Page Spread	FINAL TRIM 8.375" x 10.875" 16.75" x 10.875" (Gutter safety: .25")	LIVE AREA & AD SIZE NONBLEED 7.625" x 10.125" 16.00" x 10.125"	AD SIZE WITH BLEED 8.625" x 11.125" 17.00" x 11.125"
	·		17.00 X 11.123
Two-Thirds Vertical	(Minnesota Orch.)	5.00" x 10.125"	
One Half Vertical	(Minnesota Orch.)	5.00" x 7.5"	
One Half Horizontal	(Minnesota Orch.)	7.625" x 5.00"	
One Third Vertical	(Minnesota Orch.)	2.5" x 10.125"	
One Third Square	(Minnesota Orch.)	5.00" x 5.00"	
One Sixth Vertical	(Minnesota Orch.)	2.5" x 5.00"	
One Sixth Horizontal	(Minnesota Orch.)	5.00" x 2.5"	

- BLEED ON FULL SIZE PAGES ONLY: Add .125", extended past final trim marks, indicated above
- Copy Safety: .375" from trim on all edges
- All crop/bleed marks and color bars should be offset from the live/bleed area of the file.

#### **DIGITAL FILES**

DELIVER VIA: Email or OneDrive Link. Receive link from Sales/Production. Follow link instructions to upload files.

• Please email production manager, JENNA PERRINO (jperrino@playbill.com) 646-606-3256 when files are posted/uploaded.

PDF: Hi-Res, press ready files. Composite CMYK or Grayscale. PDF/X-1A compliant. TIFF: Must be flattened and final. No layers. Hi-res binary data. No compression.

JPEG: CMYK or Grayscale. High Quality Baseline Standard.

PROOFS: • All files should be supplied with an approved color proof at 175 line screen.

• 2 proofs per region. 5 Proofs for NATIONAL ADS.

• All files without a color proof will run to standard ink densities.

Material Shipping Address: PLAYBILL

729 Seventh Avenue, 4th floor

New York, NY 10019

Attn: Maude Popkin, Production Dept.

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BROOKS ATKINSON THEATRE





